

# 2013 Retail Structured Products - Europe - Compensation

March 7, 2014

Executive Summary:

This report provides detailed compensation information for retail structured products investors located in Europe, including helpful benchmark data such as:

- Salary & Bonus
- Factors determining bonus
- Form of compensation

Methodology:

Research is based on personal interviews conducted April through June, 2013 with 23 investors. The data in this report is based upon aggregated results from individuals participating in the study. Buy-side institutional investors were asked to provide quantitative and qualitative evaluations of the dealers they use as well as detailed information on important market trends.

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